

ELISABETTA L FAENZA

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PROFESSIONAL SUMMARY

Dynamic and inspiring professional with more than 30 years of experience as a performance consultant with a substantive background in education, a commitment to expanding learning opportunities and passion for working in a collaborative and team-oriented manner. Known to inspire confidence in diverse stakeholders and to bring people together to collaborate toward common goals. Demonstrated ability to develop and implement visionary, focused, and effective strategies.

Skilled in translating complex scientific details into relatable and actionable information that has helped companies within the biotechnology, environmental and education sectors launch initiatives and turn around performance. Utilise empirical, neuroscience and statistical analysis in providing data-driven and science based information that maximise human potential.

CORE COMPETENCIES

Personal Development	Executive Coaching
Public Speaking	Stress Management
Entrepreneurship Thought Leadership	Interim Management
Leadership Development Training	Turn-around Management
Emotional Intelligence	Human Capital
Motivational Speaking	Epigenetic Effects
Professional Mentoring	Engagement

EXPERIENCE HIGHLIGHTS

Education and Programming

- Develop strategy and execution plan that demonstrably increases organisational impact in advancing educational opportunities.
- Serve as primary internal and external thought leader on current trends, emerging issues, policy interventions, influential leaders and best practices within the local, regional and national educational landscape.
- Work with senior management to identify opportunities where integrating communications enhance effectiveness and increase impact.
- Identify and pursue opportunities to engage constructively with peers and other education leaders and to share knowledge and learning with the field to advance program goals.
- Collaborate with organisational leadership to develop frequent, substantive ways to engage members in strategy, direction and progress of programs including memos, presentations, visiting speakers and site visits.

Training and Development

- Partner with internal learning organisation to plan and ensure delivery of learning solutions. Provide expert advice and coaching to business leaders, managers and employees on learning related matters.
- Through a consultative approach, worked with clients' business leaders, HR management and other stakeholders to identify and analyse learning needs and create impactful L&D plans to address business strategies.
- Manage the implementation of a wide range of learning programs that tackle leadership development, team building, relationship management, creativity and innovation, understanding diversity and emotional intelligence.
- Design and implement impactful and key learning solutions for enhanced strategic planning, meeting facilitation and organisational wellness. Measure success of learning initiatives against stakeholders' and clients' objectives.

"A key motivator, trainer and author in the field of productivity and performance, Elisabetta brings her love of science, her experience in the field and her down to earth common sense to every presentation or workshop."

Matt Church,
Founder, Thought
Leaders Business
School

"Lis rocks! She is a deep, courageous thinker who takes her ideas into uncharted territory rather than taking the safe option - a true thought leader. She is a highly talented speaker and a brilliant writer."

Peter Cook,
Author, The New
Rules of Management

"The DNA of Bullying is mind blowing! Noetic sciences are what I need to learn more about."

Samantha Jackson,
NSW Dept. of
Education
and Training

"Articulate and well woven presentation. Awesome approach to bring science and data to a topic often based and spoken on without giving the why to it."

Mike Doughty,
The Knowledge Gym

Talks

- The Energy Code
- 7 Keys to Activating Your DNA for Increased Productivity and Creativity,
- The DNA of Bullying
- The Charisma Code Understanding the DNA of Influence

Clients

- The NSW Department of Education
- The Commonwealth Department of Infrastructure, Transport and Regional Affairs,
- Pittards, Real Estate Conference Organisers
- Local Government Managers Association of Queensland
- The Commonwealth Department of Maritime Services
- The Commonwealth Bank
- Ernst and Young
- Mindjet LLC
- The Knowledge Gym
- Mannatech Australia
- Agel Enterprises LLC
- Great Expectation Speaker's Bureau
- Matt Church Speaker's Showcase
- Thought Leaders Global
- Ginger Catering
- The Mulloon Institute General Practitioner Conference
- Hartley Lifecare ACT
- Hunting with Pixels, Short Takes

Honors & Awards

- Queen of Canberra (Canberra Society for the Physically Handicapped)
- Golden Quill Award Finalist
- Grimshaw Award for Scholarship
- CATS Award

Communications Management

- Develop, manage and execute communications strategies and tactics in alignment with the organisation's strategic communications and policy plan.
- Create a variety of internal and external communications including writing speeches and presentations, website content, press release, social media content and publications.
- Work collaboratively with key partners to create proactive opportunities for effectively delivering company message through various organisational communication channels.
- Lead the communication and policy team and ensure message fidelity and quality execution to achieve program goals.
- Create and maintain a schedule of communications aligned with the organisation's identity and mission.

Management

- Implement processes, infrastructure and effective management practices to enable and sustain continual growth and expansion. Anticipate operational needs and identified growth opportunities.
- Identify organization's KPIs, develop project plans to achieve goals and monitor organisation's performance in these areas. Take the lead in sponsoring special projects and key initiatives.
- Assess current processes, metrics and customer requirements to identify process improvement opportunities. Continuous review of process improvement plan for operating procedures to ensure optimum operational effectiveness.
- Analyse sales activities, revenue and expenses, operational practices, and forecast data to determine progress toward stated objectives.

PROFESSIONAL HISTORY

Motivational Press • *New South Wales, Australia*
Educator • *Author* • *Jan 2014 to Present*

The Mulloon Institute • *Near Bungedore, New South Wales, Australia*
Interim General Manager • *Sep 2012 to Jul 2013*

Energy and Stuff Pty Ltd • *Place, Australia*
Speaker • *Author* • *Mentor* • *MC* • *Jan 2009 to Present*

Thought Leaders Global • *Place, Australia*
Individual Positioning Mentor • *Corporate Branding Expert* • *Jan 2010 to Dec 2012*
Thought Leaders Mentor • *month 2003 to month to 2011*

Agel Australia • *Place, Australia*
Sales Trainer • *Team Leader* • *month 2005 to month to 2007*

Global Qi Alliance • *Place, Australia*
Vice President, Business Development • *Mar 2004 to Jun 2006*

Mannatech Australia • *Place, Australia*
Training and Research Consultant • *Jul 2000 to Jan 2003*

PROFESSIONAL CERTIFICATIONS

- Accredited Myers Briggs Type Indicator Facilitator, CCP, Oct 2010 to Present
- Clinical Hypnotherapist, PPCHAA

EDUCATION

- Master of Education in Professional Practice, Deakin University, ongoing
- Master Trainer, Australian Institute of Fitness, 2006
- Diploma in Eco Village Design, Ecological Solutions, 2005
- Master of International Relations, Deakin University, 2000
- Diploma in Direct Marketing, University of Illinois, 1999
- Diploma and Advanced Certificate Clinical Hypnotherapy, Australian School of Professional Hypnotherapy, 1992
- Bachelor of Arts in Foreign Languages, specializing in Public Relations, Australian National University and University of Canberra, 1987